

Managerial Economics

by

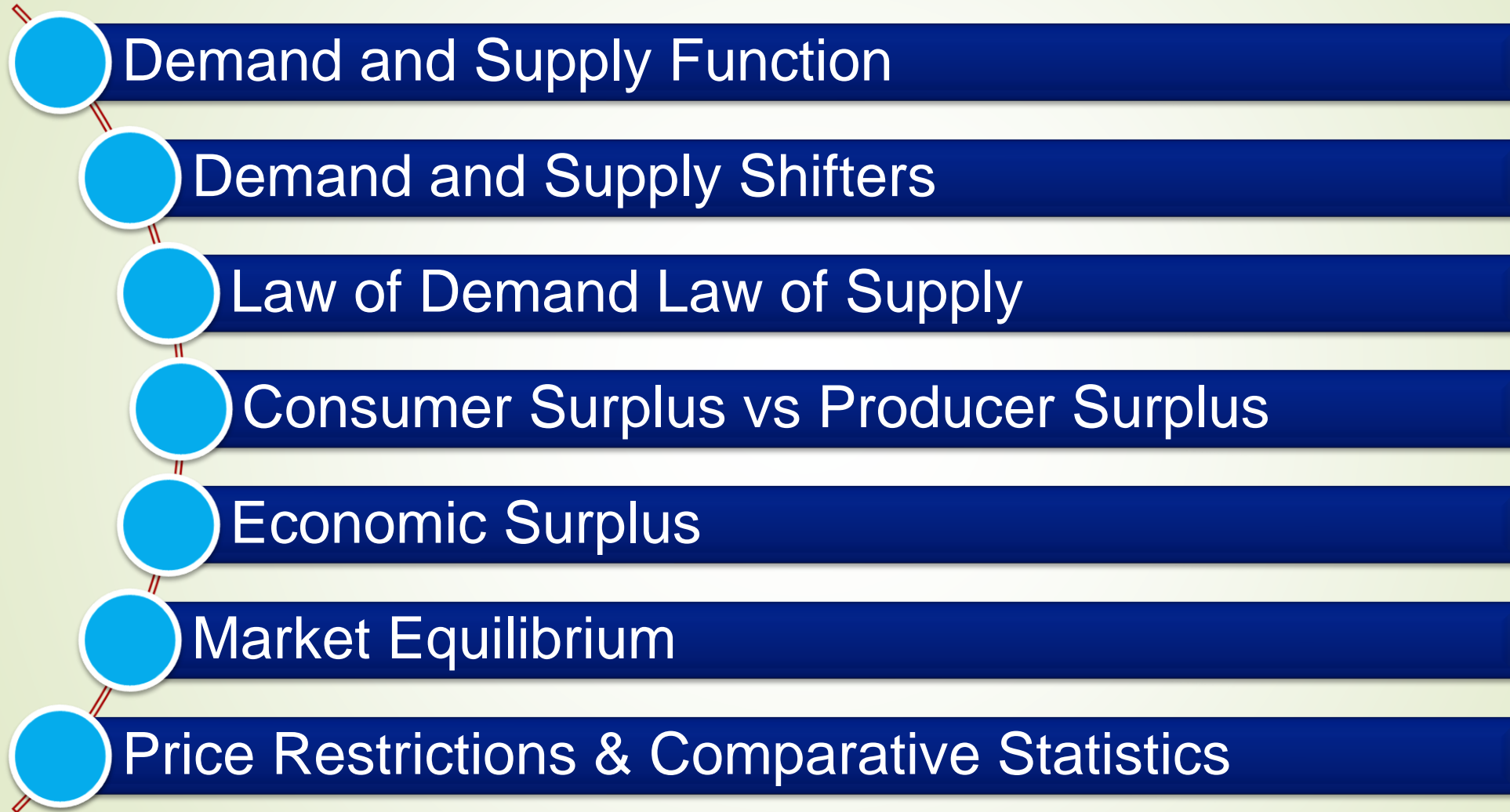
NOMAN LIAQAT - ACA(ICAEW), ACCA, APFA

Market Forces

by

NOMAN LIAQAT - ACA(ICAEW), ACCA, APFA

Market Forces-Contents

- 
- Demand and Supply Function
 - Demand and Supply Shifters
 - Law of Demand Law of Supply
 - Consumer Surplus vs Producer Surplus
 - Economic Surplus
 - Market Equilibrium
 - Price Restrictions & Comparative Statistics

Market Equilibrium

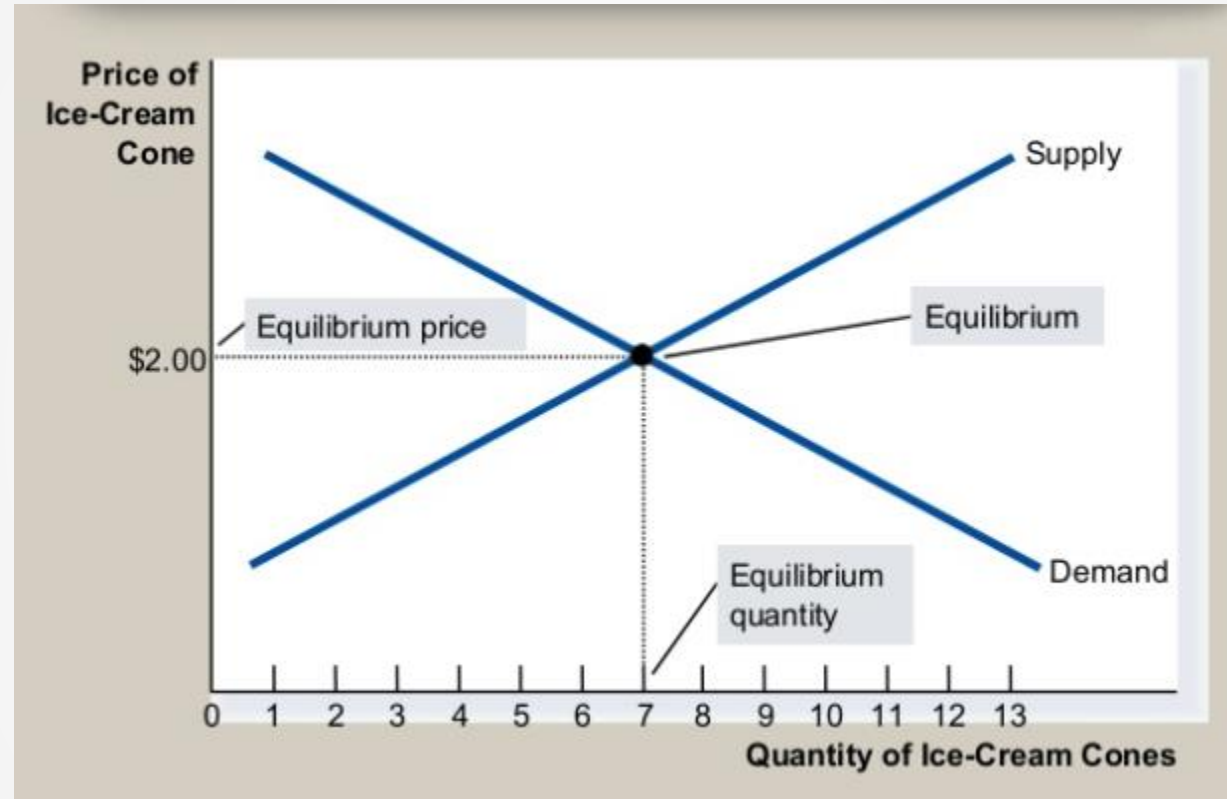
- Equilibrium is achieved at the price at which quantities demanded and supplied are equal.
- Then corresponding price is equilibrium price or market-clearing price and the quantity is the equilibrium quantity.
- Equilibrium Price
 - The price that balances quantity supplied and quantity demanded.
 - On a graph, it's a price where supply and demand curves intersect.
- Equilibrium Quantity
 - The quantity supplied and the quantity demanded at the equilibrium price.
 - On a graph, it's a quantity where supply and demand curves intersect.

Market Equilibrium

Demand Schedule	
Price	Market
\$0.00	10
\$1.00	8
\$2.00	7
\$3.00	4

Supply Schedule	
Price	Market
\$0.00	0
\$1.00	3
\$2.00	7
\$3.00	10

Market Equilibrium



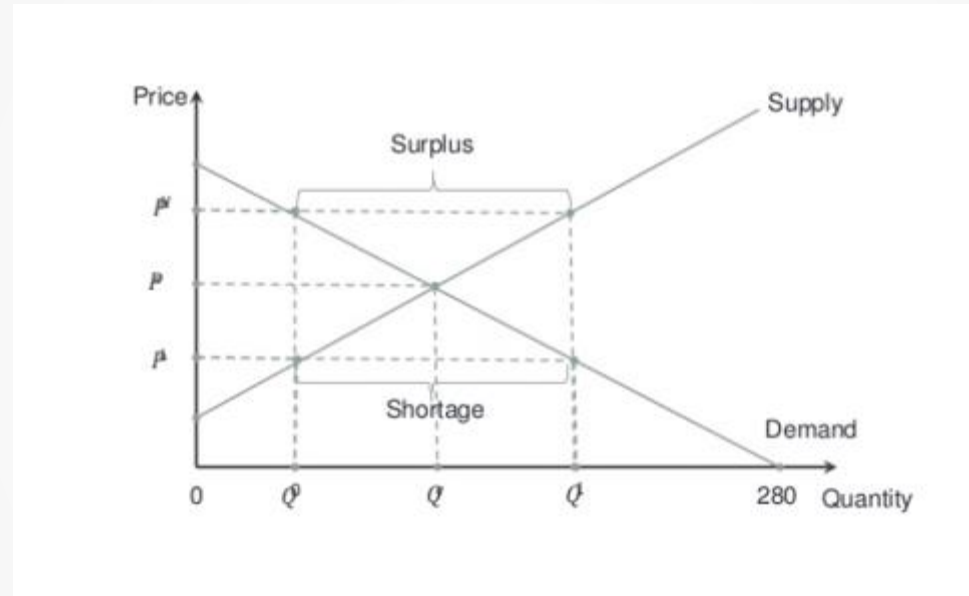
Market Dis-Equilibrium

- Market Dis-equilibrium exists when the demand price is not equal to the supply price and the quantity demanded is not equal to the quantity supplied.
- Disequilibrium results if opposing forces are not in balance.
- The opposing forces that are out of balance are demand and supply.
- Market disequilibrium is characterized by either a surplus or a shortage. Both arise due to the inequality between quantity demanded and quantity supplied.

Market Dis-Equilibrium-Shortage

- Shortage:
- A shortage exists if the quantity demanded exceeds the quantity supplied at the current market price.
- This condition emerges if the market price is below the equilibrium price. With a market shortage, buyers are unable to buy as much of the good as they would like at the current price. As such, they are motivated to raise the price.
- **Shortage = Quantity demanded (Qd) > Quantity supplied (Qs)**

Market Dis-Equilibrium



Market Dis-Equilibrium-Surplus

- Surplus
- A surplus exists if the quantity supplied exceeds the quantity demanded at the current market price.
- This condition emerges if the market price is above the equilibrium price. With a market surplus, sellers are unable to sell as much of the good as they would like at the current price. As such, they are motivated to lower the price.
- **Surplus = Quantity supplied (Qs) > Quantity demanded (Qd)**

Price Restrictions

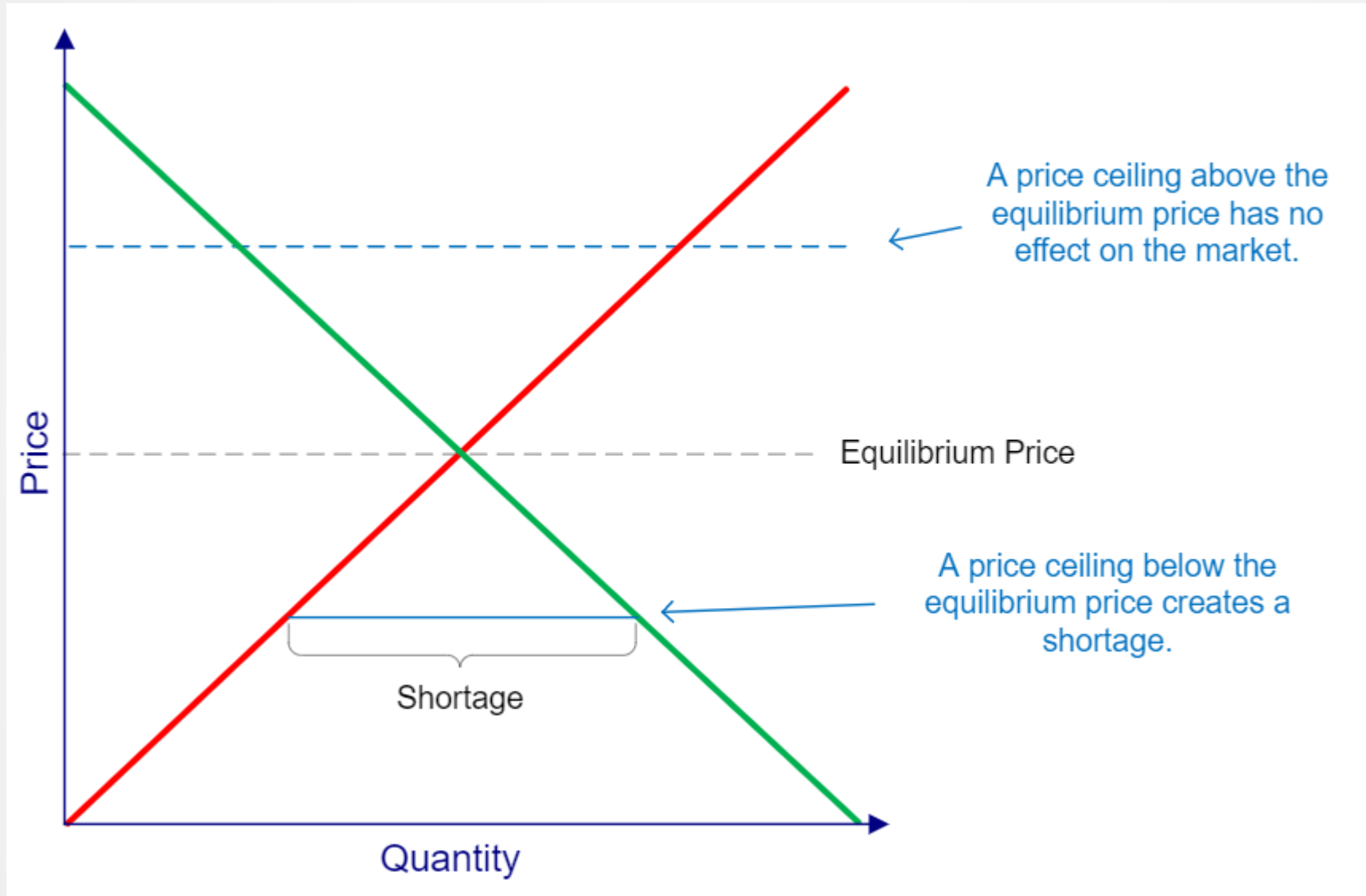
Price System

- Determines who gets a good and who does not.
- When government laws regulate prices instead of letting market forces determine prices, it is known as **price control**.
- Allocates goods to consumers who are willing and able to pay the most for the goods.
- Example
- Consider equilibrium price of Icecream is \$5, consumers interested in buying the icecream will pay \$5 and purchase the icecream; consumers unwilling or unable to pay that much will not buy the Icecream.

Price Ceilings

- Price Ceilings is a maximum legal price that can be charged in a market.
- It prevents price from rising above a certain level.
- When a price ceiling is set below the equilibrium price, quantity demanded will exceed quantity supplied, and excess demand or shortages will result.

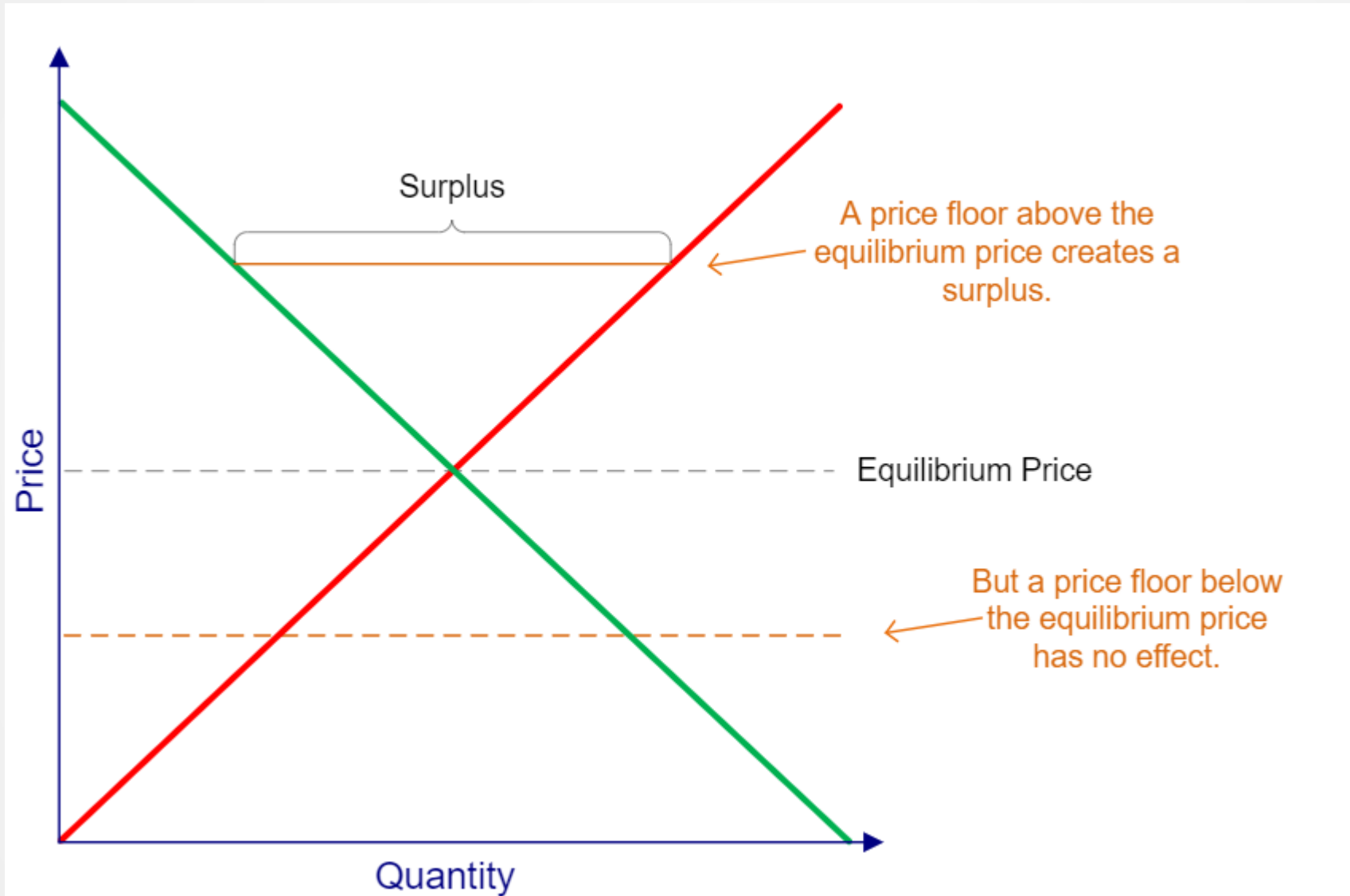
Price Ceilings



Price Floor

- The minimum legal price that can be charged in a market is called Price Floor.
- Price floor prevent a price from falling below a certain level.
- Minimum wage Laws in any country.
- Price floor is also called as Price Supporters.

Price Floor



Comparative Static Analysis

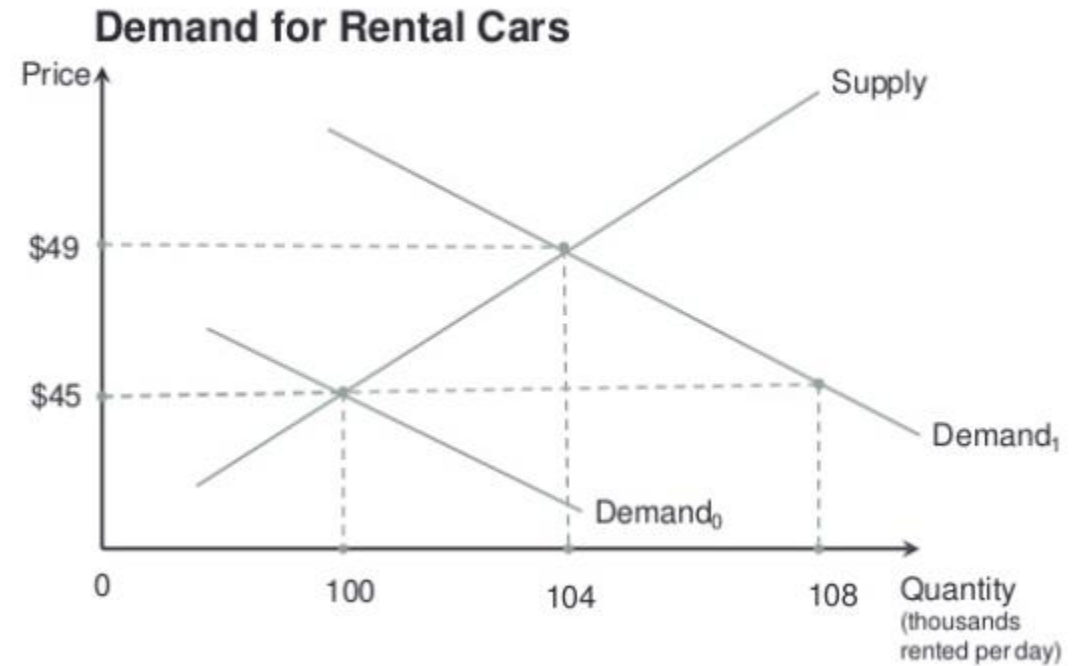
- The study of the movement from one equilibrium to another equilibrium is called “Comparative Static Analysis”.
- Comparative markets, no price restrictions, are analyzed when:
 - Changes in Demand
 - Changes in Supply
 - Demand and supply simultaneously change

Changes in Demand

- Increase in Demand
 - Increase equilibrium price and quantity

- Decrease in Demand
 - Decrease equilibrium price and quantity

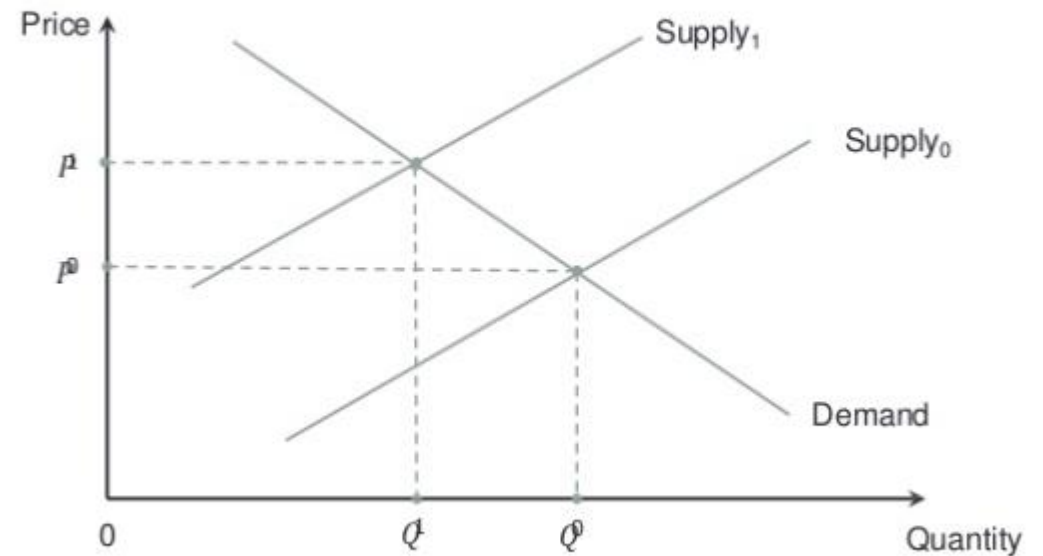
Change in Demand



Changes in Supply

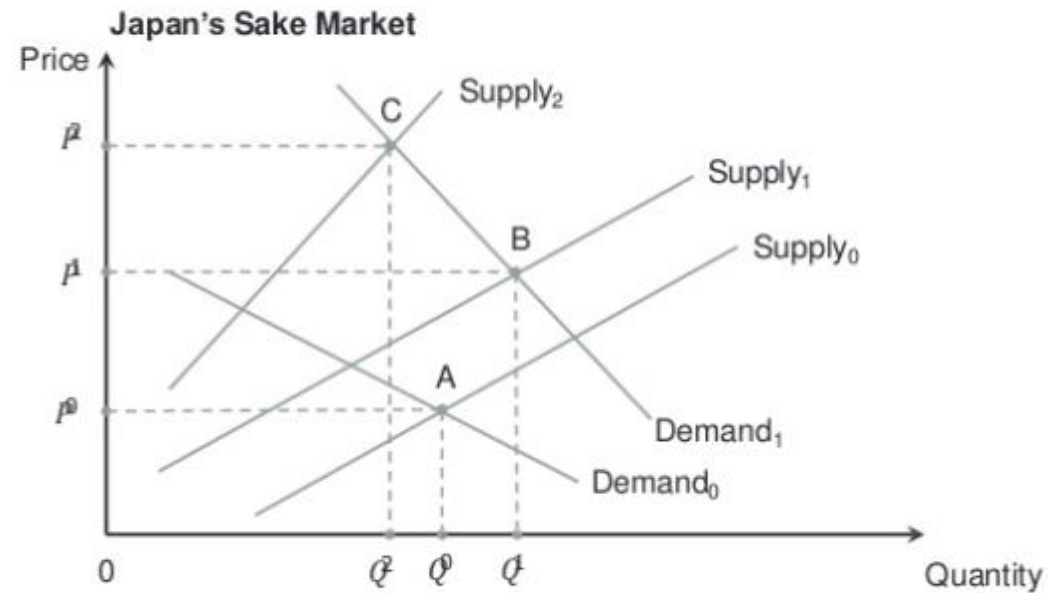
- Increase in Supply Only
 - Decrease Equilibrium price and quantity
- Decrease in Supply Only
 - Increase equilibrium price and quantity

Change in Supply



Simultaneous Shifts in Supply and Demand

Simultaneous Shifts in Supply and Demand



Home Assignment

- Does a price ceiling change the equilibrium price?
- What would be the impact of imposing a price floor below the equilibrium price?
- Why exactly does a price ceiling cause a shortage?
- Draw Graphs for Demand, Supply and Price?

Good Luck

NOMAN LIAQAT - ACA(ICAEW), ACCA, APFA